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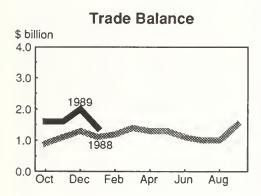
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## U.S. Agricultural Trade Update

Economic Research Service U.S. Department of Agriculture

March 24, 1989



Trade Surplus Falls - January's agricultural trade surplus declined to less than \$1.3 billion from nearly \$2.0 billion during December, according to U.S. Census Bureau data released last week. Exports dropped \$264 million, probably due in part to the shift in reporting commodities under the new Harmonized System. Imports gained \$268 million. Still, fiscal year 1989's trade surplus is up about 50 percent from last year (see table 3).

Exports Decline - Agricultural

USSR, Spain, Portugal, Taiwan,

exports to the USSR reached 7.6

the previous year.

Algeria, and Egypt. During the first 4

months of fiscal year 1989, U.S. corn

million tons compared with less than

1.7 million tons for the same months

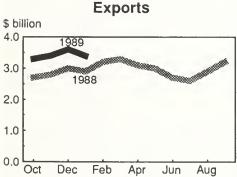
and Mexico. Export prices also continued to advance, averaging about \$160 per ton. Although total wheat export volume from October through January was down 5 percent from the same period last year, export value has soared almost 50 percent.

Cotton export value in January fell

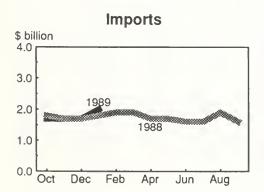
exports in January approached \$3.4 billion, 7 percent less than the previous month, as declines for soybeans, soybean meal, cotton, and rice outweighed gains in wheat, corn, and tobacco (table 5).

Corn exports moved up about \$20 million with larger shipments to the

30 percent below December's pace owing primarily to slower shipments to Iraq and several other countries, lower average export unit prices, and lags in reporting under the new Harmonized System. All export and import commodities were reclassified beginning with January's data, possibly resulting in delayed receipt of some documents. (Steve MacDonald, 202-786-1821).



Imports RIse - January imports of farm products accelerated to more than \$1.9 billion with gains across a wide spectrum. Coffee moved ahead of December's pace by \$50 million, followed by cocoa products and crude rubber. Among the notable competitive commodity increases were meat, fruits, and vegetables (table 6).



Soybean exports fell \$21 million below December's value. Reduced shipments to Japan and Taiwan accounted for most of the 100,000 ton decline. Soybean export volume during the first 4 months of fiscal year 1989 are running about 32 percent behind last year's pace, primarily because of the 1988 drought.

Wheat exports in January surged 18 percent above December's value, reflecting increased shipments to Pakistan, Egypt, Iraq, the USSR,

Leading States for U.S.
Agricultural Exports - California remained the leader among state exporters during fiscal 1988 with an estimated \$3.4 billion in fruits, nuts, vegetables, cotton, rice, and other commodities. Iowa, Illinois, Kansas, Texas, and Nebraska topped the list of States with large export gains with increases averaging nearly \$500 million (see table 4). (Steve Milmoe, 202-786-1821)

Table 1--U.S. agricultural exports: Quantity and value by commodity - continued

		October	-January		January			
Commodity group and unit	Thousand	Units	\$ Thous	ands	Thousa	nd units	\$ Thous	sands
	1987/88	1988/89	1987/88	1988/89	1988	1989	1988	1989
Fruit - noncitrus - fresh	267	269	159,801	178,315	62	45	34,248 19,880	27,812
Apples - fresh (MT) Grapes - fresh (MT)	170 42		70,507 42,369	71,559 56,397	47 3	28 6	19,880 3.318	14,066 5,509
Other noncitrus - fresh (MT)	56	63	46,925 94,464	50,359 96,898	12	11	3,318 11,050 23,562	8,237
Fruits - dried (MT) Raisins - dried (MT)	6°	34	50,172	52,290	16 10	14 8	14.617	20,498 11,901
Prunes - dried (MT) Other dried fruits (MT)	22	34 24 3	37,762 6,530	37,123 7,486	5 0	6	7,927 1,019	7,596 1,002
Fruits - canned - excl. juice (MT) Fruits - frozen, excl. juice (MT)	28	3 27	28,843	28,177	5	4	5,115	3,900
Fruits - frozen, excl. juice (MT) Other fruits - prep or pres (MT)	- 5	9 10 3 12	8,792 8,649	8,753 13,259	1 2	2	1,392 1,919	1,739 4,547
Other fruits - prep or pres (MT) Fruit juices, including frozen (HL)	1,126	1,326	52,694	66,251	305	270	14,057	15,189
Orange juice (HL) Other fruit juices (HL)	569 557	695	26,907 25,787	33,528 32,723	159 146	137 133	7,423 6,634	7,408 7,781
Wine (HL)	17 209	7 52	25,787 21,262 408,774	32,723 22,329 388,909	4	38 35	4,303	4,281
Nuts and preparations (MT) Almonds (shelled basis) (MT)	72 72 73	214 2 68 81	232,529	209,484	26 15 7	15	64,138 49,723	66,815 44,613
Peanuts, shelled or prep (MT) Walnuts, shelled or unshelled (MT)	73 56	81 5 55	52,333 93 144	66,358 81,738	7 3	17 1	5,720	13,925 3,184
Pecans, shelled or unshelled (MT)	1	1	93,144 2,564 28,204	3,621	0	0	3,847 529	612
Other nuts, shelled or prep (MT) Vegetables & preparations (MT)	637	731	429,999	27,709 506,301	1 153	1 183	4,318 99,434	4,481 95,511
Vegetables - fresh (MT) Celery - fresh (MT)	249 19	224	105,683 6,057	99,404 6,809	70 7	50 6	29,378 2,102	20,195
Lettuce - fresh (MT)	94	58	30,314	18,593	28	13	8,922	1,849 4,005
Potatoes - fresh (MT) Tomatoes - fresh (MT)	26		1,621 17,840	5,325 13,752	1	7	466 3,950	2,607 2,726
Other fresh vegetables (MT)	105	110	49,852	54,925	29	20	13,939	9,009
Vegetables - frozen (MT) Potatoes - frozen (MT)	75 43 32	86 49	52,573 28,571	64,205 33,459	18	19 10	12,363 6,150	13,518 6,619
Other frozen vegetables (MT)	32	37	24,002	30,746	8	9	6,213	6,899
Vegetables - canned (MT) Pulses (MT)	54 173	76 195	43,114 74,713	65,076 105,220	11 35	12 29 17	8,814 14,883	10,929 15,616
Dried beans (MT)	117 46	' 139	56,331 14,479	83,654 14,297	24 11	17	11,521	11,680
Dried peas (MT) Dried lentils (MT)	10	14	3,903	7,269	'i	9 2	3,061 301	2,867 1,069
Hops, including hop extract (MT)	82 82	145	24,441 129,475	25,595 146,802	1 19	1 74	4,521 29,475	3,967 31,285
Other veg - prep or pres (MT) Oilseeds and products (MT)	12,423 1,909 1,844	9,227	2,833,818	2,915,242 550,152	2,882	2,468	677.697	763,379
Oilcake and meal (MT) Soybean meal (MT)	1,909	1,923 1,871	420,755 412,052	550,152 540,436	570 561	498 497	125,658 124,199	143,012 142,681
Other oilcakes and meals (MT) Oilseeds (MT)	65 10,056	51	8,703 2,180,042	9,716 2,085,662	9	1,860	1,459 516,095	330 558,912
Soybeans (MT)	9,889	6,722	2,102,081	1,992,008	2,247 2,199	1,804	495.688	530,537
Sunflowerseeds (MT) Peanuts, incl oilstock (MT)	103	36 30	29,422 16,043	20,390 25,219	38	11 5	10,670 2,965	5,300 4,314
Other oilseeds (MT)	21 29	30 47	8,104	14,218	3	36	969	11,130
Protein substances (MT) Vegetable oils (MT)	14 458	444	24,393 233,020	33,826 279,428	65	110	5,803 35,944	7,631 61,456
Soybean oil (MT) Cottonseed oil (MT)	181 49	242	78,380 21,664	136,917 22,442	12 11	47 21	5,920 4,504	24,298 8,969
Sunflower oil (MT)	115	47	47,663	25,665	22	12	9.401	6.054
Other veg oils & waxes (MT) Tobacco - unmanufactured (MT)	114 100		85,313 572,773	94,404 510,164	20 33	29 26	16,119 182,281	22,135 163,954
Tobacco - burley (MT)	8	7	44,188 460,551	48,433 395,976	3	3	182,281 23,140 139,998	19,440
Tobacco - flue cured (MT) Other tobacco - unmanufactured (MT)	73 19	60	68,033	65,755	24 6	19 4	19.146	130,476 14,038
Cotton, excluding linters (MT) Cotton linters (MT)	515 10		783,424	542,766	144 3	105 6	223,311 1,317	143,197 2,277
Essential oils (MT)	3	4	3,648 39,560 194,441	7,048 55,728	1	2	9,053	22,404
Seeds - field and garden (MT) Sugar and tropical products (MT)	135 337	148 864	194,441 221,708	195,743 270,117	37 50	32 43 32	58,666 43,378	44,212 51,875
Sugar & related products (MT)	304	818	62,520 27,993	78,240	43	32	11,428	15,603
Sugar - cane or beet (MT) Related sugar products (MT)	115 190		27,993 34,527	36,891 41,349	10 33	24 8	4,118 7,310	8,285 7,318
Coffee (MT) Cocoa (MT)	5	6	29.037	41,349 31,843	1 0	3	5,990	11,117
Chocolate & preparations (MT)	9	16	2,989 35,045 5,330	8,688 58,442	2	3	897 6,602	3,420 9,928
Tea & mate' (MT) Spices (MT)	1 3	1 3	5,330	5 316	0 1	0	975 1,805	1,080 2, <b>09</b> 7
Flavoring sirups & extracts (MT)	8	6	8,548 67,254	9,325 59,251 18,547	1	1	13,006 2,502	4,644
Rubber - crude natural (MT) Fibers, excluding cotton (MT)	6		10,556	18,547 464	1 0	2	2,502 <b>172</b>	3,764 221
Other misc. veg. products (MT)	ğ		54,133	67,569	ž	ž	6,477 5,239	13.513
Nursery & greenhouse products (NA) Beverages, excluding juices (HL)	38	199	21,179 18,976	28,063 34,075	8	166	3,631	8,331 14,097
Preliminary data = Not available			ty columns				·	

Preliminary data. -- = Not available. Zeroes in quantity columns denote less than 500 units.

		October	-January			Jar	nuary	
Commodity and unit	Thousar	d units	Thousan	d dollars	Thousa	ind units	Thousand	dollars
	1987/88	1988/89	1987/88	1988/89	1988	1989	1988	1989
Total agricultural imports (NA) Noncompetitive agric. imports (NA) Bananas and plantains (MT) Coffee, including products (MT) Cocoa and products (MT) Tea and mate' (MT) Spices (MT) Rubber & allied gums - crude (MT) Silk - raw (MT) Wool, unmanufactured - carpet (MT) Fibers, excluding cotton (MT) Essential oils (MT) Drugs - crude - natural (MT) Other noncompetitive imports (NA) Animals and animal products (NA) Animals - live, exlud. poultry (NO) Cattle - live (NO) Morses & mules - live (NO) Swine - live(NO) Other live animals (NO) Meats & products exc. poultry (M) Beef and veal (MT) Beef & veal - prep or preservd (MT) Pork - fresh or frozen (MT) Pork - prepared or preservd (MT) Pork - prepared or preservd (MT) Mutton goat, & lamb-fr/frz (MT) Mutton goat, & lamb-fr/frz (MT) Mutton goat, & lamb-prep/pres (MT) Variety meats - fresh or frozen (MT) Variety meats - fresh or frozen (MT) Poultry and products (NA) Poultry and products (NA) Poultry and products (MT) Dairy products (MT) Dairy products (MT) Dairy products (MT) Dairy products (MT) Other grains & greases (MT) Bull semen (NA) Misc animal products (NA) Feathers & oodles (MT) Other grains & preps (MT) Barley, unmilled (MT) Rice (MT) Barley, unmilled (MT) Rice (MT) Other grains & preps (MT) Posta & noodles (MT) Other fruits - fresh or frozen (MT) Fruits - prepo or pres (MT) Fruits - prepo or pres (MT) Pineapples (MT) Other fruits - prepo or pres (MT) Pineapples - canned or prep (MT) Other fruits - prepo or pres (MT) Pineapples - canned or prep (MT) Other fruits - prepo or pres (MT) Pineapples - canned or	19 4 15 10 894 177 22 3999 2300 17) 204 177 204 177 205 153 97 10 40 40 40 40 40 40 40 40 40 40 40 40 40	995 321 1888 28 325 0 4 17 6 22 880 412 432 365 1365 1365 124 432 1365 1366 1365	7,018,146 2,207,764 260,877,377 32,9651 295,927 2,561 166,385 40,893 67,518 40,893 67,518 4,810,383 1,768,821 1,768,821 1,768,821 1,768,821 1,768,831 2243,600 222,7873 11,480 900,502,8873 73,480 4,9152 11,436 4,9152 14,356 38,204 17,483 11,914 4,9152 14,356 38,204 11,171 11,038 158,255 90,329 63,378 11,038 158,255 90,329 63,015 68,921 11,038 1	7,089,071 2,077,071 2,773,278 327,019 41,042 397,180 14,785 14,785 14,785 14,785 14,785 11,731 201,748		265 997 101 101 101 101 101 101 101 10	1,806,950 69,276 186,155 109,400 8,408 299,035 91,331 5,080 277,460 151,103 12,788 111,103 16,098 75,166 1175,033 167,366 1175,083 274,656 1175,083 274,656 1175,083 274,656 1175,083 274,656 1175,083 274,656 1175,083 274,656 1175,083 274,656 1175,083 274,656 1175,083 274,656 1175,083 274,656 1175,083 275,083 276,083 28,137 20,961 16,685 28,137 20,961 16,713 12,860 28,137 20,961 16,713 12,975 12,860 28,137 20,961 15,455 12,860 28,929 16,244 29,759 16,713 175,455 11,811 19,759 11,918	1,937,875 609,1333 725,558 120,097 100,3052 118,636 4,376 1,234,848 19,346 1,328,1848 19,346,77,703 15,520 163,127,787 15,520 163,127,787 15,520 163,127,787 15,520 163,127,787 17,536 14,867 18,867 1

Table 2--U.S. agricultural imports: Quantity and value by commodity - continued

		October-	January		1	Jan	uary	
Commodity and unit	Thousan	dunits	Thousand	dollars	Thousa	and units	Thousand	dollars
	1987/88	1988/89	1987/88	1988/89	1988	1989	1988	1989
Nuts & preparations (MT)	60	49	143,713	116,276	13	8	29,882	21,504
Brazil nuts (MT)	2 16	2	3,648	5,881	0	0	427	861
Cashew nuts (MT) Chestnuts (MT)	3	14	94,810 6,437	66,432 8,244	4 0	0	18,515 160	13,783 117
Coconut meat (MT)	15	15	13, 124	13,894	4	3	3,459	2,340
Filberts (MT)	1 0	2	2,336 4,160	5,047 7,156	0	0	762 1,026	38 1,481
Macademia nuts (MT) Pistachio nuts (MT)	1	o	1,703	7,136	ő	ő	265	247
Other nuts (MT)	22	12	17,495	8,878	5	2	5,269	2,636
Vegetables & preparations (MT) Vegetables - fresh or frozen (MT)	864 596	886 584	522,488 256,570	578,904 275,871	294 223	334 252	162,393 97,328 21,341	196,881 120,337
Tomatoes (MT)	85	91	45.442	44,901	36	48	21,341	27,440
Asparagus (MT)	<b>3</b>	3 8	5,315 5,478	4,836 7,831	1 4	1	1,181	1,200
Beans (MT) Carrots (MT)	36	28	6,442	6,484	8	6 6	3,648 1,536	5,671 1,345
Cucumbers (MT)	110	95	26, 249	34,859	44	49	8,915	20,877
Eggplant (MT) Garlic (MT)	7	8 1	3,340 1,150	3,641 1,039	3 1	5 1	948 496	2,142 816
Onions (MT)	49	37	29,304	25, 275	22	15	12,490 2,134	7,198
Peas, incl chickpeas (MT)	12 43	19	8,556	16,322 29,275	22 2 24	5 31	2,134	5,918
Peppers (MT) Potatoes (MT)	84	46 91	24,923 16,571	23,089	25	35	10,618 4,218	15,968 8,822
Squash (MT)	25	32	14,109	13,941	11	16	4,218 7,231	6,632
Other vegs - fresh or froz (MT) Vegetables - prep or preserv (MT)	135 268	124 302	69,691 265,919	64,377 303,033	41 71	34 82	22,571 65,065	16,308 76,544
Olives - prep or pres (MT)	27	23	42,981	43.323	6	4	9.228	7,576
Mushrooms, canned (MT) Hops, incl extract (MT)	10	8	22,725	19,011	2	3	5,326	6,822
Artichokes - prepared (MT)	1 3	1 2	3,787 4,723	5,549 4,875	1 0	1	2,806 536	1,162
Asparagus - prepared (MT)	1	1	1,691	2,657	Ö	ġ	453	704
Tomatoes, incl paste & sauce (MT)	52	57 8	28,153 6,451	39,530	11	9 2	6,308	8,069 1,317
Waterchestnuts (MT) Beans & peas, dried (MT)	13	16	5,417	5,977 9,305	2	6	1,229 1,437	3,346
Other vegetables-prep/pres (MT)	152	185	149,989	172,806	45	56	37,743	43,225
Sugar and related products (MT) Sugar - cane & beet (MT)	682 315	850 494	184,376 107,443	276,346 195,649	138 71	164 104	43,796 26,686	67,219 44,909
Molasses - inedible (MT)	243	249	18,425	16.727	40	32 7	4,216	642
Confectionery products (MT) Other sugar & related prods (MT)	13 111	14	19,515 38,993	25,228 38,741	3 24	7 22	4,766 8,128	11,868 9,800
Spices (MT)	117	93 7	10,216	10,653	2	1	2,908	1,968
Tobacco - unmanufactured (MT)	69	48	195,402	146,137	15	15	45,687	46,547
Tobacco - filler (MT) Tobacco - scrap (MT)	59 5	34 3	182,117 6,321	106,387	13 1	4 0	43,098 1,544	12,792
Other tobacco (MI)	5	12	6,964	2,468 37,283	0	10	1,045	33,755
Beverages, ex fruit juices (HL) Wine (HL)	4,906 1,176	4,461 1,080	703,857 398,806	629,179 352,780	1,043 197	1,008 169	130,415 59,282	116,803 50,956
Malt beverages (HL)	3,391	3,070	277,547	252,364	777	794	65,728	62,534
Other beverages (HL)	339	310	27,505 269,264	24,035	70	45	5,405	3,313
Oilseeds & products (MT) Oilseeds & oilnuts (MT)	598 65	742 167	209,204	360,365 59,916	145 19	168 57	63,618 6,237	73,449 21,677
Flaxseed (MT)	12	84	1,659	28,067	'n	37	137	12,922
Sesameseed (MT)	16 38	11	10,601	9,168	14	4	2,651	3, 135
Other oilseeds & oilnuts (MT) Oils & waxes-vegetable (MT)	452	72 447	9,467 235,325	275,886	107	16 68	3,448 54,589	5,619 43,415
Castor oil (MT)	16	14	13,987	13,203	5	1	54,589 4,320 15,546	43,415 592
Coconut oil (MT) Olive oil (MT)	183 23	124 30	235,325 13,987 79,761 38,252 23,867 42,726 36,731	22,681 275,886 13,203 67,814 47,754	35 4	19 5	15,546 6 140	9,834 8,471
Palm oil (MT)	23 74	49	23,867	20,391	20	7	6,140 6,323 12,294 9,965 2,793	2,779
Palm kernel oil (MT)	97 59	72 15.8	42,726	40.460	27	4 33	12,294	9,834 8,471 2,779 2,805 18,933
Other oils & waxes-vegetable (MT) Oilcake & meal (MT)	81	158 128	12,213	86,057 24,563	16 18	33 44	2.793	8,357
Cotton, excluding linters (MT)	Ö	0	12,213 346	827	0	0	105	619
Cotton linters (MT) Seeds - field & garden (MT)	14 31	3 42	3,004 47,053	1,258 58,550	1 12	1 20	368 13 079	21 273
Cut flowers (NA)	31	42	3,004 47,953 86,388	1,258 58,550 95,823	12		22,146	21,273 21,514
Nursery stock, bulbs, etc. (NA) Other vegetable products (MT)	6	4	40,103	48,465	4	7	13,079 22,146 9,603 2,847	11,445
other vegetable products (MI)	5	6	12,040	22,657	1	3	2,041	11,018

Preliminary data. -- = Not available. Zeroes in quantity columns indicate less than 500 units.

Table 3--U.S. Agricultural Trade Summary (\$ Million)

Item	Dec	Jan	FY to date	Chg. fm prev. yr
	· · · · · · · · · · · · · · · · · · ·			Percent
Agricultural exports Imports (c.i.f.) Imports (Customs val.	3,624 1,921 1,670	3,360 2,139 1,938	13,636 7,908 7,089	19 2 1
Trade Balance: Exports minus cif imports	1,703	1,220	5,728	57
Exports minus Customs valued imports	1,954	1,422	6,547	50

Table 4--Leading U.S. Agricultural Export States (in \$Mil) 1/

State	FY 1988	FY 1987	Percent Change 87-88
U.S. total	35,334	27,876	27
California Iowa Illinois Kansas Texas Nebraska Minnesota Indiana Ohio	3,390 2,859 2,618 2,330 2,248 2,118 1,811 1,362 1,112 1,096	2,837 2,264 2,135 1,515 1,529 1,579 1,363 1,016 925 895	20 26 23 54 47 34 33 34 20 22
1/ Estimates base	ed on production r	atios.	

Table 5--U.S. Agricultural Exports (\$ Million)

Commodity group	Nov	Dec	Jan	FY to date	Chg. fm prev. yr
Total Live animals Meat & prep. Hides & skins Wheat Rice Corn Other feed grains Animal feeds Soybeans Vegetable oils Horticult. prod. Cotton & linters Tobacco, unmfg.	3,350 80 258 144 396 81 480 63 299 488 65 393 123 129	3,624 64 230 132 428 87 533 115 306 553 61 368 209 132	3,360 48 187 114 507 69 551 93 281 531 62 296 146 164	13,636 281 917 534 1,708 317 2,123 3,14 1,165 1,992 2,79 1,487 550 510	19.4 44.8 38.9 -8.6 30.5 86.2 38.5 25.2 -5.2 19.9 7.5 -30.1 -10.9

Table 6--U.S. Agricultural Imports (Customs value) (\$ Million)

Commodity group	Nov	Dec	Jan	FY to date	Chg. fm prev. yr
Total Live animals Meat & prep. Dairy prod. Grains & feeds Fruits & nuts Vegetables Vegetable oils Wine Coffee Cocoa Rubber, natural Tobacco, unmfg. Sugar	1,739 59 200 84 96 258 130 77 114 193 59 95 39	1,670 69 165 79 77 257 143 75 74 171 88 93 14	1,938 94 245 555 90 272 197 43 51 226 120 119 47	7,089 276 806 299 354 1,029 276 353 783 327 397 146 196	Percent 1.0 -4.2 -11.0 -5.7 25.8 9.6 10.8 17.3 -11.5 -10.3 -31.5 -25.2 82.1

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